

# MANAGEMENT EXECUTION

Defining and measuring key performance indicators and milestones, delegating responsibility while communicating clear expectations, and providing ongoing feedback.

## FOUNDATIONAL

- Identifies aspects of own work most critical to end users and executes accordingly
- Aligns work with objectives
- Monitors performance or progress against plans

## INTERMEDIATE

- Focuses the energy of the team on critical processes that need to be improved
- Challenges others on the team to identify creative approaches or solutions
- Provides incentives, rewards, and recognition for desired results

## ADVANCED

- Establishes resources and/or processes that enable effective information gathering leading to enhanced solutions
- Implements systems that facilitate measurement of important criteria
- Coaches leaders how to review available metrics and initiate corrective action as needed

## EXPERT

- Sets measurable objectives for the entire organization
- Creates an environment where best practices are freely shared among teams throughout the organization
- Invests in resources, systems, and training leading to improved organizational performance